

Representation Commitment

A thorough search for a property consists of two parts: searching available listings in specific areas and educating clients as to where value is in a given market. My representation plan for your interests will include the following:

- Meet with you to tailor a search of properties specific to your interests
- Review current inventory to determine appropriate listings
- Estimate the closing costs
- Send listings daily from the Multiple Listing Service that meet your criterion
- Use personal influence, local knowledge, and contacts to seek out information regarding any properties of interest
- View listings as they come on the market to preview them for you
- Keep you informed of competition and market conditions
- Suggest purchase prices on a property when appropriate

When an offer is decided to be made, I will:

- Obtain as much pertinent information as possible about the seller's financial and personal position with regard to your property
- Present the offer to the sellers and personalize the offer
- Review escrow instructions with you
- Meet the home inspector during the inspection period
- Review the home inspections report with you and negotiate any requests
- Review the termite report with you
- Contact escrow and the lender for weekly status reports
- Coordinate the transfer of keys and possession to the new owner

This is my promise to you. I will use my local real estate knowledge and negotiating skills to obtain the best possible property at the most agreeable terms for you, my client.



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